PB Signature Programs

Empowering Leaders. Elevating Teams.

Leadership Academy

Transforming Organizations
Impacting Individuals

We are absolutely thrilled to unveil our latest program, PB Signature Programs, as part of the PB Leadership Academy. This program aims to revolutionize leadership within your organization. Our Signature programs have been meticulously developed, leveraging over two decades of expertise in delivering leadership development initiatives. These programs are tailored responses to the nuanced needs of businesses and leaders, crafted from our comprehensive understanding of the most prevalent challenges identified by organizations and their leaders. Each program is a testament to our commitment to providing relevant and impactful training solutions.

Our workshops are designed with your organization's needs in mind. They can be conducted as standalone interventions, offering a comprehensive learning experience. Alternatively, they can be customized and seamlessly integrated into your Annual Training Calendar, aligning perfectly with your unique requirements.

Target Audience:

- Leaders and High Potential Individuals

PROGRAMS

Presenting a comprehensive series of five strategically designed programs focusing on crucial areas of leadership development. Each program delves deep into specific skill sets that provide leaders with the tools and strategies necessary to excel, inspire their teams, and drive organizational success.
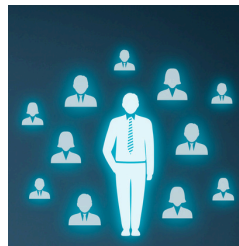
IMPACTFUL LEADER™

SELF AWARE LEADER™

HIGH PERFORMANCE LEADER™

STRENGTHS BASED LEADER

GENERATIVE AI FOR LEADERS

IMPACTFUL LEADER™

✓ Understanding & Building Executive Presence

- The Three pillars: Gravitas, Communication and Appearance
- Influencing without Authority
- Elevating your Charisma
- Virtual Executive Presence

✓ Presentation Skills for Leaders

- Creating and Delivering Engaging Presentations
- Presenting Complex Information
- Communicating with Greater Impact

✓ Business Storytelling

- Prepare Your Story: Elevator Pitch
- Storytelling for Corporates and Personal Growth
- Data Storytelling

"The Impactful Leader" is a transformative two-day program designed specifically for leaders who aspire to amplify their influence and drive meaningful change within their organizations. The program focuses on three critical areas essential for contemporary leadership: executive presence, business storytelling, and advanced presentation skills.

In today's dynamic and competitive business environment, leaders must possess a blend of strong personal presence, the ability to tell compelling stories, and exceptional presentation skills. The Impactful Leader program addresses these needs by providing participants with practical tools, techniques, and insights that can be immediately applied in their professional roles.

Organizations benefit greatly from leaders with high executive presence, storytelling prowess, and strong presentation skills, as they inspire engagement, build trust, and drive change effectively.

SELF AWARE LEADER™

The Self-Aware Leader is a two-day program designed for leaders committed to enhancing their self-awareness and emotional intelligence. This intensive program covers essential topics such as emotional regulation, and trust-building, interpersonal relationship management, conflict resolution, and 360-degree feedback. Participants will gain invaluable insights into their leadership styles and develop the skills necessary to lead with greater emotional intelligence and effectiveness.

Organizations benefit significantly from leaders with high self-awareness as they cultivate a culture of authenticity, empathy, and accountability, leading to improved communication, stronger relationships, and enhanced team performance.

Trust and EI for Leaders

- Managing Emotions in High Stress Situations
- The Emotional Wheel
- Speed of Trust
- Stroke – Self Assessment to Rebuild Trust.

Managing Interpersonal Relationships

- Understanding Personal Interpersonal Needs and How They Manifest in Behaviors.
- Group Discussions to Share Insights and Reflections
- Adapting Communication and Leadership Styles to Meet Diverse Needs

Conflict Management for Leaders

- Understanding Personal Conflict-Handling Preferences
- Situational Appropriateness of Different Conflict-Handling Styles.
- Strategies to Adapt Conflict Styles Based on the Context and Individuals Involved.

360-Degree Feedback

- Identifying Blind Spots
- Evaluating the Leader's Empathy, Self-Regulation, and Interpersonal Skills.

HIGH PERFORMANCE LEADER™

✓ Aligning Organizational Vision

- Fundamentals of Strategic Thinking
- Crafting and Communicating a Compelling Vision
- Goal Cascade Process

✓ Zones of Performance

- Various Zones of Performance
- How Do You Manage People in the Zones of Performance
- The Pygmalion Effect

✓ Performance Conversations

- Risks of Ineffective Performance Conversations
- Steps to Performance Conversations
- Effective Performance Conversations
- Assessing and Mapping your Team Member

✓ Performance Coaching

- Feedback vs Coaching
- 4 Pillars of Performance Coaching
- AAA Model of Performance Coaching

The High Performance Leader is a comprehensive two-day program designed for leaders who want to enhance team performance and align their efforts with organizational goals. This program covers essential topics such as aligning team efforts with the organizational vision, managing performance zones, conducting effective performance conversations, and performance coaching. Participants will acquire practical tools and techniques to improve team performance and strategic alignment.

Organizations thrive with leaders who build, drive, and sustain high-performance teams, as they cultivate a culture of excellence, achieve strategic goals, and foster innovation. These leaders inspire collaboration, empower individuals, and optimize team dynamics, resulting in increased productivity, employee engagement, and overall organizational success.

STRENGTHS BASED LEADER

The Strengths-Based Leader program is an immersive one-day program. It is designed to empower leaders to recognize and leverage their strengths and those of their teams. By focusing on positive psychology and the strengths movement, this program provides leaders with the tools to enhance individual and team performance through a strengths-based approach.

Organizations thrive when leaders recognize and leverage their own strengths, as well as those of their teams, yielding several advantages. By acknowledging individual and collective strengths, leaders can optimize team dynamics, foster collaboration, and drive innovation, resulting in increased productivity and performance.

✓ Strengths Finder

- Strengths Movement
- Positive Psychology & Strengths
- Understanding the "Strengths" Concept
- Talent Myths Busters

✓ Strengths Finder and I

- Strength Domains & Themes
- The Process Steps
- Theme Dynamics
- 5 Clues to Talent

✓ Strengths Finder and Us

- Why Strengths for Teams?
- Understand the "Teams Strengths & Weakness"
- 5 Principles to Lead Your Team

✓ Beyond Strengths

- Decoding "Weakness" & Ways to Handle
- Barrier Labels
- Blindspot - Balcony & Basement
- Respecting Strengths Differences

GENERATIVE AI FOR LEADERS

✓ Introduction to Generative AI

- Key Concepts and Technologies (e.g., GPT4, DALL-E)
- Evolution and Current State of the Technology
- Importance in the Business World

✓ Identifying Use Cases

- Brainstorming Potential Applications in Your Industry
- Evaluating Business Needs and Opportunities
- Case Studies of Successful Implementations

✓ Deploying AI Tools

- Steps for Effective Deployment
- Managing Team Expectations and Training
- Monitoring and Evaluating Performance
- Addressing Security and Privacy Concerns

✓ Scaling AI Implementation

- Strategies for Scaling Solutions
- Balancing Cost, Efficiency, and Performance
- Case Studies: From Pilot to Full-Scale Implementation
- Group Discussion: Challenges in Scaling

The Generative AI for Leaders program is a one-day course that aims to provide leaders with the knowledge and skills necessary to utilize generative AI technologies for business innovation. This comprehensive program covers essential topics such as identifying AI use cases, deploying AI tools, scaling AI implementation, and understanding the fundamentals of generative AI. Participants will gain practical insights and strategies to harness the power of AI to drive their organizations forward.

Organizations benefit from leaders skilled in leveraging generative AI for innovation by accelerating product development, optimizing operations, enhancing customer experiences, and staying ahead of industry trends. These leaders drive creativity, streamline processes, and ensure the organization remains agile and competitive in a dynamic marketplace.

A GLOBAL HUMAN CAPITAL CONSULTING FIRM.

People Business (PB) was established in 2003 with the purpose of transforming organizations and impacting individuals. PB specializes in empowering leaders and organizations to unlock their full potential by providing leadership development programs, executive coaching for CXOs, and capability development programs that emphasize improving the end business results of their client organizations.

People Business specializes in tailor-designing leadership and manager development programs to support executives in reaching their full potential.

Leaders in People Consulting
www.peoplebusiness.org

Offices in Bangalore, Delhi, Mumbai, Partner offices in the US, Finland, and UK

300+ Clients across sectors

ABOUT PEOPLE BUSINESS

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Thank You